COMPANY PROFILE

- 4th largest combination utility in United States
- 2nd largest investor in Michigan
- Serves 6.7 million of Michigan’s residents in all 68 lower peninsula counties
- 60,000 miles of overhead & underground distribution lines
- 1 pumped storage generating plant
- 13 hydroelectric plants
- 2 wind farms (118 turbines)
- 7th largest for-profit employer in state
- Nearly 7,400 employees and about 7,500 contractors

MAJOR PROJECTS

- Lake Winds™ Energy Park $235 million
- Ludington Pumped Storage Plant (CE Share $430 million)
- Campbell Generating Plant $730 million
- GVSU Solar Gardens $7 million
- White Pigeon Compressor Station $75 million
- WMU Solar Gardens $3 million
- Karn/Weadock Generating Complex $480 million
- Cross Winds™ Energy Park $265 million
- Ray Compressor Station $125 million
- West Oakland Pipeline $70 million
- Smart Grid $125 million (to date) $750 million statewide

CONTACT US

ConsumersEnergy.com/procurement

DELIVERING THE ENERGY YOU NEED, WHENEVER YOU NEED IT. THAT’S OUR PROMISE TO MICHIGAN.
It is our policy that competitive bid information is held in strict confidence. Please do not inquire for information about target pricing, current sources of supply, etc.

• **Sustainability** – It is the policy of Consumers Energy to improve the awareness of social and ethical issues, risks and opportunities relevant to its suppliers in order to promote sustainability. The Company will validate these practices by surveying and monitoring supplier standards and policies as they relate to doing business with our Company.

• **Diverse Owned Business Enterprises (DBE) & Michigan-Based Businesses (MBB)** – It is the policy of Consumers Energy to provide an opportunity for minority, women, veteran, disabled and LGBT-owned diverse business enterprises (DBE’s) and Michigan-based businesses (MBB’s) to compete on an equal basis for materials and services utilized by the Company. No potential suppliers will be precluded from consideration on the basis of race, color, religion, sex, age or national origin. In cases where competitive bids are not required, the client and/or supply chain (as applicable) shall nevertheless make an effort to identify potential MBB and/or DBE sources of supply. This policy does not diminish, in any way, the objective of Consumers Energy to acquire materials and services on the most economic basis available. The Company considers price, quality, service reliability, timely delivery and other factors, by encouraging all qualified suppliers and contractors to compete for the Company’s business.

• **Safety** – Consumers Energy considers the health and safety of employees, our customers and the public to be of paramount importance. We believe no priority should ever justify compromising someone’s safety. It’s why we insist on compliance with all applicable safety and health regulations and why we’ve implemented a process to continuously improve our performance. Safety is a value that takes a personal commitment from everyone.

• **Meetings** – When meeting with the prospective buyer, be sure to bring your business card, line cards, PowerPoint slides and a detailed description of the type of material or service that you provide. Attend all required pre-bid/post-bid meetings if applicable.

• **Terms and Conditions** – Compliance to our standard contract terms and conditions, insurance requirements and our 3rd Party Code of Conduct are of key importance. Any exceptions to the terms and conditions, etc. must clearly be noted in the bid submittal. Also, if specifications are provided, please read each page carefully, making any notation of exceptions in your bid submittal.

• **Engineered Products** – Allow ample time to provide samples for engineering review and approval.

• **Choose Payment Terms** – 2%20Net45, Net60, or Net20 with Single Use Account Payment